



JCM Industries, Inc.

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July 19, 2017

JCM 2017 PRICE INCREASE ANNOUNCEMENT

To Our Trusted JCM Customers,

JCM Industries will implement a price increase effective September 1, 2017. This increase ranges 4 – 5% on standard catalog pipe products and 10% on tools and accessories. Quotations and existing pricing contracts in effect before that date will be held in place until their quoted expiration date. These prices will cancel all previous list prices issued since 2013. JCM holds the current freight allowance at \$2,000.00 net order.

Included in this book will be the new products and sizes JCM has released in the past four years, including:

- **JCM 432 Type 2 & 462 Type 2 Stainless Steel Tapping Sleeves - Fabricated Lug Lightweight Design.**
- **JCM 502 Stainless Steel Service Saddle**
- **JCM 210/211/212 Series Couplings with Large Diameter Sizes 14” – 24”**

The new price list will be made available electronically on the home page of the website (www.jcmindustries.com) in both the MS Excel and Adobe PDF versions for your convenience. JCM will be printing the new price books and they will be mailed/shipped prior to the effective date.

JCM appreciates the opportunity to serve your organization. Should you have any questions regarding this new price list, quotations, orders or any of our products, please contact JCM Customer Service or your regional JCM Sales Representative.

Respectfully,

John Collins
Chief Executive Officer
JCM Industries, Inc.