



JCM Industries, Inc.

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September 24, 2018

JCM OCTOBER 22, 2018 PRICE INCREASE ANNOUNCEMENT

To Our Trusted JCM Customers,

JCM Industries will implement a price increase effective October 22, 2018. This increase ranges 3 – 5% on standard catalog pipe products. Quotations and existing pricing contracts in effect before that date will be held in place until their quoted expiration date. These prices will cancel all previous list prices issued since 2017. JCM holds the current freight allowance at \$2,000.00 net order.

For your convenience the new price list will be made available electronically on the home page of the website (www.jcmindustries.com) in both the MS Excel and Adobe PDF versions on October 1, 2018. JCM will be printing new price books and they will be mailed/shipped prior to the effective date.

JCM appreciates the opportunity to serve your organization. Should you have any questions regarding this new price list, quotations, orders or any of our products, please contact JCM Customer Service or your regional JCM Sales Representative.

Respectfully,

John Collins
Chief Executive Officer
JCM Industries, Inc.